



Technology Focused Service Driven

Proposal Provided For:

Christian County

Customer Contact

Bill Rawlings

Proposal Provided By:

Jason Morgan

Pitt Technology Group, LLC

1900 N Le Compte Ave. Building 15

Springfield, Missouri 65802

Ofc. - (417) 831-7077 | Fax - (417) 831-4697

jmorgan@pitttechnology.com



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NEXIÖ TECHNOLOGIES



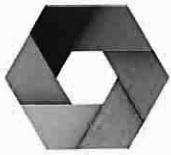
SYNDEÖ SOLUTIONS



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AVMAN



PITT
TECHNOLOGY
GROUP

Yes, we specialize in that.

About Us:

Starting in 1991 with the creation of ServiceWorld Computer Center, we have been serving clients for 29 years. Throughout the years, we've partnered with the best companies in the business to provide a range of services from IT & related support, to Cabling, Audio Video and even Software Development.

Pitt Technology Group was formed to combine this suite of specialty technology service companies with a simple goal... To provide the best service possible with a single phone call.

IT Support:

Datacenter, Helpdesk, Servers, Networking, Wireless Systems, Backups, Security, Consulting



NEXIOTECHNOLOGIES

Low Voltage Cabling:

Inside/Outside plant Fiber Optic termination and splicing, Structured Cabling Systems, New and Old Construction



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Cloud Services:

Backup Hosting, Server Hosting, IAAS, MDU Internet Services, SD-WAN



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Audio Video Lighting:

Conference Rooms, Audio Systems, Projectors, Architectural Lighting Systems, Crestron Programming



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Software Development:

AS-400 Integration, API Development, Mobile App Development, Back-End Integrations



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Low Voltage Cabling

Pitt Technology Group is the area's premier provider of low voltage cabling and system integration.



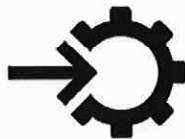
Specialized

Our roster of specialized technicians allows us the flexibility to accommodate a wide variety of customer needs and perform even the most complex projects. State of the art installation tools and certifiers maximize productivity and ensure quality work.



Experienced

PTG's technicians have delivered solutions for the area's largest organizations from stadiums and churches to campus networks and commercial spaces. We bring those years of industry leading experience into every project no matter the size or scope.



Integrated

Screens, racks, cables, and parts can be purchased anywhere. Integrating these into a system that enhances the business and exceeds customer expectations is the key. Our focus is to understand the customer's vision and bring the right mix of products and service to make it a reality



Connected

PTG has access to specialized employees in all areas of technology. With employees specialized in IT, AV, Cabling, Programming, and Cloud Services, PTG is able to coordinate multiple technology services within the same project. This leaves no gap in our planning process and prevent the finger pointing that is common in technology projects.

Panasonic

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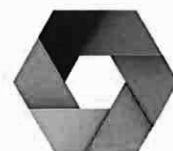
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 **SUPERIOR
ESSEX**

BELDEN
SENDING ALL THE RIGHT SIGNALS

COMMScope

Audio Video Lighting



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Pitt Technology Group provides solutions to your Audio, Video and Lighting needs with thoughtful and intuitive designs, friendly support and a beautiful installation.



Specialized

Using a comprehensive scope of communication and video presentation technologies, PTG's dedicated team of AV professionals will become trusted members of your design team, providing a single point of responsibility for any of your Audio-Visual and Lighting needs.



Experienced

Since 2001 PTG's team has been providing Design, Technology Consultation, and complete installation services. Our team works with passion to provide the best presentation systems to meet your needs in Sound and Lighting Systems, Video, Digital Signage and more. PTG has the expertise and experience to keep your organization on the cutting edge of AV technology.



Integrated

Using the latest technology, we design systems from broadcasting coordinated messages with our digital signage solutions to live streaming meaningful discussions with subject-matter experts in remote locations. Using smart integrated controls, we can consolidate all your Audio, Video and Lighting systems making them end user friendly.



Connected

PTG has access to specialized employees in all areas of technology. With employees specialized in IT, AV, Cabling, Programming, and Cloud Services, PTG is able to coordinate multiple technology services within the same project. This leaves no gap in our planning process and prevent the finger pointing that is common in technology projects.



HITACHI
Inspire the Next

NEC

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IT Support Services

Pitt Technology Group provides IT products, services, and project management for customers of any size.



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Exceptional People

Moving beyond simply fixing computers and building networks, our focus is on meeting business goals with strategic technology planning. This approach requires a different mentality. We pair customers with a dedicated team of engineers who grow to know customers and their business personally. Each team is led by a "virtual CTO" who coordinates service and serves as a resource for planning, budgeting, and technology strategy.



Exceptional Service

PTG's fresh approach to managed services puts service first. Our unique hours-based approach never leaves a customer wondering what is covered. Every device, every user, and every new project is critical to the business. Time spent parsing a contract for what is covered is not the sign of a healthy business relationship.



Exceptional Technology

Working with best-in-class products and vendors, PTG can provide integrations across the spectrum of technology needs. We can backup data and restore it in our secure datacenter in the event of a disaster. We can integrate antivirus with firewall and web security applications. We can design datacenters and connect remote locations securely. This full featured approach gives our customers the assurance that their technology can evolve as fast as their business.



Hewlett Packard
Enterprise



Meraki

SOPHOS



Mr. Rawlings,

Thank you for the opportunity to present Pitt Technology Group and hear about your organization and technology needs. Our wide breadth of diverse services available under a single agreement is unique among technology providers in this area. Our monthly agreement allows for unused dollars to remain in our customer's account and be applied to services in a later month. This ensures no budgeted technology dollar goes unutilized and budget fluctuation can be mitigated. Our unique approach brings greater value to our customers than is available through traditional IT managed service providers.

The enclosed proposal outlines our recommendations for supporting your day to day needs now with a focus on the process of bringing all the organization's departments and services under a unified technology plan in the coming year. If you have any questions, please feel free to reach out to me at the contact info below.

Thanks!

Jason Morgan

Systems Engineer II/Team Lead

Pitt Technology Group, LLC

1900 N Le Compte Ave. Suite 15

Springfield, Missouri 65802

Ofc. - (417) 831-7077 | Cell - (417) 372-2653 | Fax - (417) 831-4697

jmorgan@pitttechnology.com



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Standard and Contracted Priority Rates

	Standard Hourly Rate	Contracted Priority Hourly Rate
IT Labor – Computers, Servers, Networks, Telephony	\$145.00	\$100.00
LV Labor – Copper & Fiber Cabling	\$85.00	\$75.00
AV Labor – Audio, Video, Lighting	\$95.00	\$85.00
AC Labor – Access Control, Cameras	\$95.00	\$85.00
DV Labor – Software Development	\$145.00	\$130.00

Additional Labor Types	Rate (per hour)
IT Specialty Labor – Advanced WAN, Security, Design**	Std Rate* +\$20/hr
LV Specialty Labor – Advanced Design, Fiber Termination**	Std Rate* +\$20/hr
AV Specialty Labor – Advanced AVL Design, Programming**	Std Rate* +\$20/hr
AC Specialty Labor – Advanced Design, Programming**	Std Rate* +\$20/hr
DV Specialty Labor – Advanced Design, Consulting**	Std Rate* +\$20/hr
Overtime – Situations requiring PTG employees to work in excess of 40 hours in a week. *	Std Rate* X 1.5
Afterhours – Situations requiring PTG employees to work outside of normal work hours. *	Std Rate* X 1.5
Holiday– Situations requiring PTG employees to work on a Federal Holiday. *	Std Rate* X 2
Weekend– Situations requiring PTG employees to work on a Weekend. *	Std Rate* X 1.5
Emergency – Situations requiring PTG to provide staff faster than standard response times. *	Std Rate* X 2
Travel – Hourly rate when PTG employees are traveling. *	Std Rate
Drive Time – Hourly rate when PTG employees are driving to a jobsite. *, **	Std Rate
Project Mgmt – Coordination of project by a PTG Project Manager. *	Std Rate* + \$20/hr

* Details associated with special rates, discounts and upcharges can be found in Terms and Conditions.

** Additional Mileage Rate May Apply

Clients' Proactive IT Needs

Customer wants PTG to provide the following proactive services.		Yes	No
Security			
Patch Management: Provide and maintain Windows based patch mgmt. system with scheduled patch installation. <i>*Additional Software charges apply.</i>			
Perimeter Firewall Maintenance: Setup monitoring of perimeter firewalls and perform a monthly status check on associated security services.			
Email Security: Setup monitoring of email security appliances and perform a monthly status check on associated security services.			
Anti-virus: Provide and maintain Windows based Anti-Virus system with scheduled updates and perform a monthly status check on all systems. <i>*Additional Software charges apply.</i>			
Best Practice Consulting: Meet quarterly with customer to discuss current security practices with regards to IT infrastructure and make recommendations to reduce associated risks.			
Automatic Security Event Response: Automatically respond to IT security related events to mitigate damage or risk of damage where possible.			
Backups			
Key Data Analysis and DR Planning: Meet with customer annually to discuss Disaster Recovery, location of any key business data and determine Restore and Recover point objectives with relation to data backups.			
Backup Systems Monitoring and Maintenance: Setup monitoring of backup software and appliances and perform monthly status check on related services.			
Data Replication Monitoring and Maintenance: Setup monitoring of data replication software and appliances and perform monthly status check on related services.			
Automatic Backup Event Response: Automatically respond to backup related events that might limit ability for associated services to backup data automatically.			



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MONITORING & VIRTUAL CIO			
Monitoring of Windows Event Logs: Setup monitoring of Windows Event Logs.			
Monitoring of Network Device Logs and Uptime: Setup monitoring of Network Device Logs and Uptime.			
Monitoring of Key Services (Custom): Setup custom sensor with monitoring platform to monitor available metrics as requested by customer.			
Budgeting and Asset Management: Meet with customer quarterly to discuss budgeting of services and IT related expenses. Provide associated reports and assist in tracking assets.			

Labor Prepayment Requirements

Under a PTG Managed Technology Services contract, customers are required to pay in advance each month for estimated service usage. This prepayment will be billed on the 1st, of each month and will be placed as a credit on the account to be used for any labor performed by PTG. Unutilized funds remain in the customer's account for future use and do not expire. Customers are provided monthly reports outlining charges incurred and the work performed. Numbers below are an estimate used to calculate prepayment amount. Work may vary across these labor types from month to month. Should a project exceed the monthly prepayment amount (\$3400) and if there is no credit available to cover charges in excess of the prepayment amount, then PTG must stop the project and provide a quote to the IT Manager for approval. PTG may not exceed the prepayment amount and banked time without written approval by the Christian County IT Manager.

Monthly Support

Labor Type	Estimated Monthly Hours	Rate	Monthly Prepayment
IT Labor – Computers, Servers, Networks, Telephony	34	\$100	\$3,400
LV Labor – Copper & Fiber Cabling	0	\$75	\$0
AV Labor – Audio, Video, Lighting	0	\$85	\$0
AC Labor – Access Control, Cameras	0	\$85	\$0
DV Labor – Software Development	0	\$130	\$0
Total			\$3,400

Initial Onboarding

Labor Type	Onboarding Hours	Rate	One-Time Payment
IT Labor – Computers, Servers, Networks, Telephony	0	\$100	\$0.00
LV Labor – Copper & Fiber Cabling	0	\$75	\$0.00
AV Labor – Audio, Video, Lighting	0	\$95	\$0.00
AC Labor – Access Control, Cameras	0	\$85	\$0.00
DV Labor – Software Development	0	\$130	\$0.00
Total			\$0.00



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Additional Software

The below are estimated monthly recurring software costs for remote support and monitoring agents, backup software, anti-virus software, and other items recommended to help provide support and meet customer needs.

Item	Rate
Remote Support Agents	\$3 per unit
Antivirus -- Server	\$7 per server
Antivirus -- Workstation	\$3 per workstation

Contract Term

Under a PTG Managed Technology Services contract, customers are encouraged to work with PTG's staff to budget short-term and long-term expenses. Unless otherwise agreed, the contract shall be month-to-month. Either party may terminate the contract by giving thirty days' advanced written notice to the other.

	Contract Term	Contracted Amount
One Time	N/A	\$0.00
Monthly support labor	Month-to-Month	\$3,400\mo
Software	Month-to-Month	TBD

Legal Agreement for Managed Technical Services

Terms and Conditions:

- **Definitions**
 - When used within this document, the term Vendor is in reference to the designated legal entity as specified under the heading Vendor Contact Information subheading Vendor Legal Name.
 - When used within this document, the term Customer is in reference to the designated legal entity as specified under the heading Customer Contact Information subheading Customer Legal Name.
- **Rate Detail**
 - Specialty Labor Rates will be applied only when customer has been notified prior to work beginning.
 - Std Rate is defined as the customer's current contracted labor rate, if no contract exist Std Rate is defined above.
 - Discounts/Upcharge Rates will be applied only when customer has been notified prior to work beginning.
 - Std Rate is defined as the customer's current contracted labor rate, if no contract exist Std Rate is defined above.
- **Contract Type – MTS**
 - Vendor will perform work as requested by Customer. Customer is responsible for charges incurred based on the above rate table labeled "Contracted Priority Rates". Customer agrees to pay for each hour worked at the defined rate associated with the type of work being performed.
 - Any Quotes executed between both parties outside of this agreement will supercede rates defined within this agreement.
 - Priority Rates will be in effect for the from the date this contract is signed for the length of time as identified under "Contract Term".
 - This contract will superceded and overrule any existing MTS, PRC, or IMAC contracts between customer and Vendor executed prior to this agreement.
- **Payment Schedule – Prepayment MTS**
 - Customer is required to prepay amount specified under the heading "Prepayment Requirements". This monthly prepayment will be billed at the rates identified. Should charges ever exceed the amount of prepayment customer has already paid, the excess charges will be sent to be paid by the customer under Net30 Terms.
- **Terms – Net 30**
 - Payment for all related charges shall be due and payable within thirty (30) days of the date received by Christian County. All invoices not paid within thirty (30) days of receipt shall bear interest at the rate of 1.5% of the contract value per month or the highest rate allowed by law, whichever is less. All invoices shall be emailed to Christian County accounts payable at invoices@christiancountymmo.gov. For paper invoices, they should be mailed to Christian County Commission, 100 W. Church Street, Room 100, Ozark, Missouri 65721.
- **Liability**
 - Vendor's liability for claims or causes of action of any kind whatsoever that arise in connection with this Agreement shall not exceed \$25,000.00 regardless of whether such claims or causes of action are based in contract, but not to include claims or causes of action based in tort, strict



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liability, or otherwise. In no event shall Vendor be liable for special, incidental, or consequential damages including, without limitation, lost profits, lost earnings, loss of use, or claims of Customer's customers. In no event shall Nexio Technologies be liable for acts of God, acts of third parties (including, without limitation, theft and vandalism), loss of power, or governmental actions.

- **Force Majeure:**

- If performance of this Agreement by either party or any obligation hereunder (other than the payment of money) is prevented, restricted or interfered with by causes beyond its reasonable control including, but not limited to, acts of God, fire, explosion, vandalism, cable cut, storm or other similar occurrence, any law, order, regulation, direction, action or request of the United States government or state or local governments, or of any department, agency, commission, court, bureau, corporation or other instrumentality of any one or more said governments, or of any civil or military authority, or by national emergencies, insurrections, riots, wars, strikes, lockouts or work stoppages or other labor difficulties, supplier failures, shortages, breaches or delays, then such party shall be excused from such performance on a day-to-day basis to the extent of such prevention, restriction or interference. The party claiming force majeure shall notify the other party and shall use reasonable efforts under the circumstances to avoid or remove such force majeure. If the force majeure lasts for more than 30 days, either party may terminate this Agreement on written notice.

- **Indemnification:**

- (A) To the extent allowed by law, each party shall indemnify, and hold harmless the other party, its officers, directors, board members, and employees, from and against all claims, damages, losses, and
- (B) expenses, including attorney's fees, arising out of this Agreement caused by its negligent or wrongful acts or omissions. In cases of concurring fault, each party shall bear its share of the loss.
- (C) This indemnification agreement shall not be limited in any way by any limitation on the amount or type of damages, compensations, or benefits payable by or for the indemnifying party under workers' compensation acts, disability benefit acts, or other employee benefit acts. Nothing contained herein shall be considered a waiver of the defenses of sovereign immunity, official immunity, or the public duty doctrine. This indemnification agreement shall survive termination or expiration of the Agreement.

- **General Provisions:**

- (a) The failure of either party to insist on or enforce, in any instance, strict performance by the other of any of the terms of this Agreement or to exercise any rights herein conferred shall not be construed as a waiver or relinquishment of its right to assert or rely upon any such terms or right on any future occasion.
- (b) Nexio Technologies shall perform this Agreement as an independent contractor and neither party shall be the agent, partner, or joint venture of the other.
- (c) Customer shall not assign this Agreement without the prior written consent of Nexio Technologies, which will not be unreasonably withheld. This Agreement shall be binding upon and inure to the benefit of the successors and assigns of the parties.
- (d) This Agreement shall be governed by the laws of the state of Missouri and the venue for any action arising out of this Agreement shall be Greene County, Missouri.
- (e) If any provision of this Agreement is invalid or unenforceable, then the remainder of this Agreement shall not be affected thereby.
- (f) Provisions contained in this Agreement that by their sense and context are intended to survive the performance of this Agreement shall so survive the completion of performance and termination of this Agreement including, without limitation, provisions for indemnification and the making of any and all payments due hereunder.

- **Non-Discrimination Assurance.** With regard to work under this Agreement, the Contractor agrees as follows:



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- **(a) Anti-discrimination Against Israel Act Requirement:** Pursuant to RSMo. §34.600, Christian County Missouri is prohibited from entering into a contract with a company to acquire or dispose of services, supplies, information technology, or construction unless the contract includes a written certification that the company is not currently engaged in and shall not, for the duration of the contract, engage in a boycott of goods or services from the State of Israel. This section shall not apply to contracts with a total potential value of less than one hundred thousand dollars (\$100,000.00); or, for companies with fewer than ten (10) employees. Completion of an affidavit form provided by Christian County which certifies that a company does not currently, and will not for the duration of this contract, engage in any of the types of boycotts listed in RSMo. §34.600, is a condition precedent required as a condition of award.
- **(b) Solicitations for Subcontracts, including procurements of Material and Equipment:** These assurances concerning nondiscrimination also apply to subcontractors and suppliers of the Contractor. These apply to all solicitations either by competitive bidding or negotiation made by the Contractor for work to be performed under a subcontract including procurement of materials or equipment. Each potential subcontractor or supplier shall be notified by the Contractor of the requirements of this Agreement relative to nondiscrimination on grounds of the race, color, religion, creed, sex, disability or national origin, age or ancestry of any individual.
- **(c) Information and Reports:** The Contractor shall provide all information and reports required by this Agreement, or orders and instructions issued pursuant thereto, and will permit access to its books, records, accounts, other sources of information, and its facilities as may be determined by the County to be necessary to ascertain compliance with other contracts, orders and instructions. Where any information required of the Contractor in the exclusive possession of any other who fails or refuses to furnish this information, the Contractor shall so certify to the County as appropriate and shall set forth what efforts it has made to obtain the information.
- **(d) Sanctions for Noncompliance:** In the event the Contractor fails to comply with the nondiscrimination provisions of this Agreement, the County shall impose such contract sanctions as it may determine to be appropriate, including but not limited to:
 - (1) Withholding of payments under this Agreement until the Contractor complies; and/or
 - (2) Cancellation, termination, or suspension of this Agreement, in whole or in part, or both.
- **Section 285.530(2) RSMo. and 292.675 RSMo. Affidavit.** Contractor shall comply with the provisions of Sections 285.525 through 285.550., from the commencement until the termination of this Agreement. For any contract over \$5,000.00 and for any public works project contract the Contractor shall provide County an acceptable notarized Affidavit stating:
 - 1. That Contractor is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the contracted services; and
 - 2. That Contractor does not knowingly employ any person who is an unauthorized alien in connection with the contracted services.
 - Additionally, Contractor must provide County with documentation evidencing current enrollment in a federal work authorization program (e.g., electronic signatory page from E-verified program's memo of understanding). Refer to Attachment I, Notice and Instructions to Bidder/Vendors regarding Sections 285.525 through 285.550, RSMo., effective January 1, 2009.
- **Insurance**
 - Contractor shall provide County with evidence of a certificate of insurance demonstrating that Contractor has obtained insurance satisfying the requirements of Christian County which are set forth on Exhibit A, which is attached hereto and incorporated herein by reference.

Customer Contact Information

	Detail
Customer Legal Name	
Customer Address	
Customer Phone	
Customer Billing Contact Name	
Customer Billing Address	
Customer Billing Phone	
Customer Billing Email	
Customer Authorized Signer Name	
Customer Authorized Signer Phone	
Customer Authorized Signer Email	

By signing below parties agree to the terms and conditions contained within this document.

Customer Signature: _____ Date: _____

Name: _____ Title: _____

Vendor Signature: _____ Date: _____

Name: _____ Title: _____

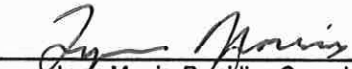
Exhibit A
Christian County Insurance Requirements

[See Attached]

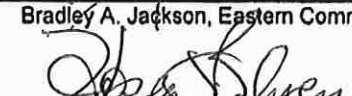
BY CHRISTIAN COUNTY AND ONE COPY OF THIS AGREEMENT WILL BE RETURNED TO YOU.

IN WITNESS WHEREOF, the parties have executed and entered into this Agreement as of the date first set forth above.

COUNTY OF CHRISTIAN

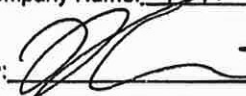
By: 
Lynn Morris, Presiding Commissioner

By: 
Bradley A. Jackson, Eastern Commissioner

By: 
Hosea Bilyeu, Western Commissioner

CONTRACTOR

Company Name: Pitt Technology Group, LLC

By:  Kevin Waterland

Title: GM

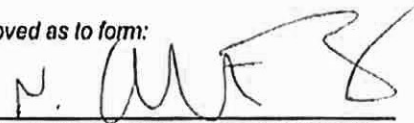
By: _____

Title: _____



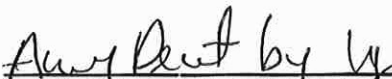
ATTEST BY: 
Paula Brumfield, Christian County Clerk

Approved as to form:

By: 
N. Austin Fax, Christian County Counselor

AUDITOR CERTIFICATION

I certify that the expenditure contemplated by this document is within the purpose of the appropriation to which it is to be charged and that there is an unencumbered balance of anticipated revenue appropriated for payment of same.


Amy Dent, Christian County Auditor

12/5/2023
Date